

Message Text

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PAGE 01 SAN SA 03410 01 OF 02 060145Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 CCO-00 CIAE-00 OTPE-00 FCC-02
INR-10 NSAE-00 OC-06 ICA-20 BIB-01 DODE-00 PM-05
H-02 L-03 NSC-05 PA-02 SP-02 SS-15 AID-05 /101 W
-----026589 060149Z /62

R 051430Z JUL 78
FM AMEMBASSY SAN SALVADOR
TO USDOC WASHDC
INFO SECSTATE WASHDC 8708
AMEMBASSY GUATEMALA
AMEMBASSY MANAGUA
AMEMBASSY MEXICO
AMEMBASSY PANAMA
AMEMBASSY SAN JOSE
AMEMBASSY TEGUCIGALPA

UNCLAS SECTION 1 OF 2 SAN SALVADOR 3410

C O R R E C T E D C O P Y F O R P A R A F O U R

E.O. 11652: NA
TAGS: BEXP, ES
SUBJ: TELECOMMUNICATIONS SEMINAR/MISSION SCHEDULE JULY 20-25

REF: SAN SALVADOR 3217

1. SUMMARY: DUTIES ADVANCE OFFICER COMPLETED ON SCHEDULE.
MISSION TO BE BRIEFED THURSDAY AFTERNOON JULY 30 BY AMBASSADOR
AND COMMERCIAL SECTION FOLLOWED BY RECEPTION HOSTED BY AMBASSADOR
AT RESIDENCE. SEMINAR WILL BE HELD JULY 21 AT HOTEL CAMINO REAL
WITH ANTICIPATED ATTENDANCE OF 100. SEMINAR WILL BE OFFICIALLY
OPENED BY AMBASSADOR AND COL. JUAN ANTONIO MARTINEZ VARELA,
PRESIDENT OF ANTFXL WHO CO-SPONSORING SEMINAR. SITE VISITS
SCHEDULED SATURDAY TO INCLUDE TOUR OF CONELCA, PHELPS DODGE
SUBSIDIARY; INCATEL, TELECOMMUNICATIONS EQUIPMENT TRAINING
CENTER FOR CENTRAL AMERICA; AND IACLCO, WHICH IS ANTEL'S EARTH
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SATELLITE STATION. MONDAY JULY 24 MORNING AND EARLY AFTERNOON
TO CONSIST OF BRIEFING AND ROUND TABLE DISCUSSION BETWEEN
MISSION MEMBERS AND NATEL, CEL AND CEPA. THESE 3 SESSIONS
DEIGNED TO PROVIDE MISSION WITH THOROUGH UNDERSTANDING OF
PLANS AND FUTURE PROGRAMS OF EACH AGENCY. ANTEL WILL DISCUSS
5 YEAR PROGRAM 78-82, DEVELOPMENT PLANS FOR RURAL PHONE
SYSTEM, AND FUTURE PLANS OF EARTH SATELLITE STATION. CEL

WILL DISCUSS POWER GENERATION PROGRAMS AND CEPA WILL DISCUSS
PORT AND AIRPORT COMMUNICATIONS PROGRAMS. ADDITIONAL
BRIEFING/DISCUSSION PLANNED AS OPTION FOR NTM FIRMS BY SR.
HONDADELLA LEADING AUTHORITY ON ESTABLISHING REPRESENTATION IN
EL SALVADOR AND CENTRAL AMERICA. REMAINDER MONDAY AFTERNOON
AND TUESDAY ALL DAY SCHEDULED FOR BUSINESS APPOINTMENTS.

2. RESERVATIONS MADE AT HOTEL CAMINO REAL 18 SINGLES AT \$29
PER DAY AND SUITE AT \$90 PER DAY FOR NIGHTS OF 7/20-24. HOTEL
PROVIDING LARGE CONFERENCE ROOM FOR SEMINAR (FRIDAY) AND
GOVERNMENT BRIEFING/DISCUSSIONS (MONDAY) AT \$60 PER DAY. BIC
WILL BE HELD IN CHAIRMAN'S SUITE FOR BUSINESS APPOINTMENTS MONDAY
AFTERNOON AND TUESDAY. BIC WILL BE MANNED BY MISSION/SECRETARY/
RECEPTIONIST, TWO INTERPRETERS AND MEMBERS OF EMBASSY COMMERCIAL
SECTION.

3. TIMING OF SEMINAR PROGRAM BEING ADJUSTED TO REFLECT
LOCAL BUSINESS HOURS, AND INSERT BEING ADDED TO BROCHURE.
INVITATIONS WILL BE MAILED WEEK OF JULY 10. TENTATIVE PRESS
CONFERENCE SCHEDULED JULY 20 AT AIRPORT AS MISSION ARRIVES
HOWEVER FINAL DECISION TO BE MADE LATER BY EMBASSY.

4. TENTATIVE BUDGET:

A. SUITE RENTAL \$90/DAY X 5	\$450.00
B. CONFERENCE ROOM RENTAL \$60 X 2	120.00
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C. BUS RENTAL 7/20 AIRPORT TO HOTEL AND RESIDENCE	
AND RETURN, 7/22 SITE VISITS, 7/25 TO AIRPORT	190.00
D. RENTAL SIMULTANEOUS EQUIPMENT 2 DAYS	620.00
E. PRINTING 100 COPIES 11 SPEECHES (EST)	300.00
F. PERSONNEL:	
SECRETARY/RECEPTIONIST	400.00
SIMULTANEOUS TRANSLATOR \$120/DAY X 2	240.00
INTERPRETERS 2 DAYS X \$50	100.00
TOTAL O & A	\$2,420.00

HOSPITALITY:

A. RECEPTION 100 AT \$3.00	300.00
B. DIRECTORS SUITE/BIC	200.00
C. COFFEE/SEMINAR	80.00
	\$580.00

TOTAL BUDGET	\$3,000.00
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TOTAL COST REPRESENTS \$400 INCREASE OVER USDOC BUDGETED AMOUNT
DUE TO REQUIREMENTS THAT LARGER SUITE BE USED FOR CHAIRMAN/BIC
WITH 19 MISSION MEMBERS, REQUIREMENT THAT RENTED BUS BE USED

THROUGHOUT VISIT BECAUSE OF LOCAL SITUATION, AND MONDAY ROUND
TABLE REQUIRES EQUIPMENT AND TRANSLATORS FOR ADDITIONAL DAY.
USDAO REQUESTED TO INCREASE O&A BY \$400.00.

5. PAO (ICA) PROVIDING SUPPORT FOR AIRPORT PRESS CONFERENCE
(STILL TENTATIVE) AND PROVIDING PHOTOGRAPHIC COVERAGE
OF OPENING CEREMONIES AND MONDAY ROUND TABLE DISCUSSIONS.

6. TENTATIVE MISSION ITINERARY:
THURSDAY JULY 20
13:40 ARRIVE FROM COSTA RICA VIA LR640 BUS TRANSPORT TO HOTEL
CAMINO REAL.
PRESS CONFERENCE AT AIRPORT (TENTATIVE).
15:00 CHECK IN HOTEL AND BUS TRANSPORT TO EMBASSY
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16:00-17:00 EMBASSY BRIEFING FOR MEMBERS ONLY BY AMBASSADOR
FOLLOWED BY COMMERCIAL SECTION BRIEFING ON SITE
VISITS, BUSINESS APPOINTMENTS.
19:00-21:00 RECEPTION AT RESIDENCE OF AMBASSADOR
FRIDAY JULY 21 (REVISED SEMINAR PROGRAM) HOTEL CAMINO REAL.
08:00 REGISTRATION
08:30 OPENING CEREMONIES AMBASSADOR AND COL. JUAN ANTONIO
MARTINEZ VARELA.

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H-02 L-03 NSC-05 PA-02 SP-02 SS-15 AID-05 /101 W
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R 051430Z JUL 78
FM AMEMBASSY SAN SALVADOR
TO USDOC WASHDC
INFO SECSTATE WASHDC 8709
AMEMBASSY GUATEMALA
AMEMBASSY MANAGUA
AMEMBASSY MEXICO
AMEMBASSY PANAMA

AMEMBASSY SAN JOSE
AMEMBASSY TEGUCIGALPA

UNCLAS SECTION 2 OF 2 SAN SALVADOR 3410

09:00 DR. WILL
09:40 PETER LO - UNITEL
09:35 DREISTADT - FORD AEROSPACE
10:05 ATKINSON - WESCOM
10:25 COFFEE
10:45 SISSLER - 3M
11:00 FOGARTY - DATABIT
11:25 TERAN - PLANTRONICS
12:00 LUNCH - NO HOST
13:30 BARTON - TELCOM
14:00 ROSSI - ITT/NORTH ELECTRIC
14:40 COFFEE
15:00 IGLESIA - WESTERN ELECTRIC
(":30 THOMPSON - MOTOROLA
16:00 CLOSE BY DR. WILL
SATURDAY JULY 22
08:30 DEPART HOTEL BY BUS FOR SITE VISITS
08:30-09:30 TOUR CONELCA (PHELPS DODGE)
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10:00-11:30 TOUR INCATEL TELECOMMUNICATIONS EQUIPMENT
TRAINING FACILITY.
12:15-13:45 NO HOST LUNC
N AT COUNTRY CLUB ATAMI
14:45-16:45 TOUR IZALCO EARTH SATELLITE STATION
17:45 RETURN HOTEL.
SUNDAY JULY 23 - FREE
MONDAY JULY 24 - HOTEL CAMINO REAL CONFERENCE ROOM
08:3 ANTEL'S BRIEFING AND ROUND TABLE DISCUSSION - EL
SALVADOR'S TELEPHONE SYSTEM BY SR. FNDOZA.
09:00 TELEX SYSTEM AND FUTURE PLANE
BY SR. PINEDA
09:30 EARTH SATELLITE STATION AND FUTURE PLANS - SR. ESPINOZA
10:00-10:30 COFFEE
10:30 FIVE YEAR PLAN 78-82 FOR EL SALVADOR - SR. MENDOZA
11:00 DEVELOPMENT PLANS FOR RURAL TELEPHONE SYSTEM - SR.
PENATE
1)0:45-13:30 LUNCH
13:30 FUTURE PROGRAMS OF CEL - SR. SALVADOR GUEVARA
14:00 FUTURE PROGRAMS OF CEPA - SR. FEDERICO BAUZOL
14:30 (OPTIONAL) ESTABLISHING REPRESENTATIVES - SR. HONCADELA
15:00-18:00 BUSINESS APPOINTMENTS
TUESDAY JULY 25
08:00-15:00 BUSINESS
APPOINTMENTS, BIC IN CHAIRMAN'S SUITE

15:30 BUS DEPARTS FOR AIRPORT

17:10 LEAVE SAN SALVADOR FOR GUATEMALA VIA TA306

175*40 ARRIVE GUATEMALA (HOTEL EL DORADO).

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Message Attributes

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Disposition Approved on Date:
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Disposition Comment:
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Disposition History: n/a
Disposition Reason:
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